

OVERVIEW OF FUNDING FOR LONG TERM SERVICES AND SUPPORTS

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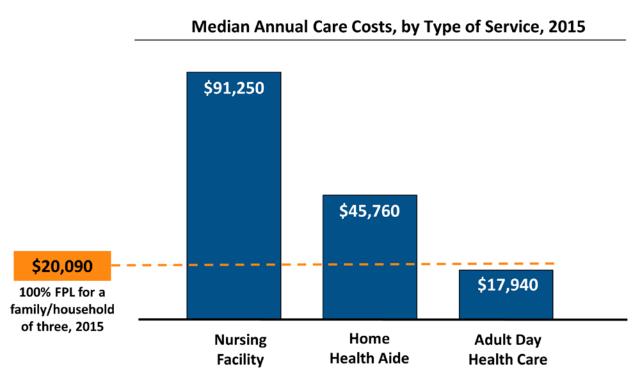
What are Long Term Services and Supports (LTSS)?

- Kaiser Family Foundation: "encompasses the broad range of paid and unpaid medical and personal care assistance that people may need – for several weeks, months, or years – when they experience difficulty completing self-care tasks as a result of aging, chronic illness, or disability."
 - Delivered in institutional and home and community-based settings
 - Majority provided by unpaid caregivers relatives and friends in home and community-based settings
 - One estimate is over \$200 Billion/year in value, about equal to paid services



Figure 2

Long-Term Services and Supports Are Expensive, Often Exceeding What Beneficiaries and Their Families Can Afford



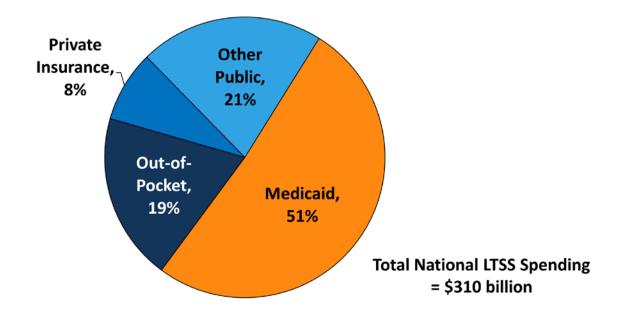
SOURCES: Genworth, *Genworth 2015 Cost of Care Survey* (Richmond, VA: Genworth Financial, Inc., April 2015), https://www.genworth.com/dam/Americas/US/PDFs/Consumer/corporate/130568 040115 gnw.pdf; U.S. Department of Health and Human Services, 2015 Poverty Guidelines, https://aspe.hhs.gov/2015-poverty-guidelines.





Figure 3

Medicaid is the Primary Payer for Long-Term Services and Supports (LTSS), 2013



NOTE: Total LTSS expenditures include spending on residential care facilities, nursing homes, home health services, and home and community-based waiver services. Expenditures also include spending on ambulance providers and some post-acute care. This chart does not include Medicare spending on post-acute care (\$74.1 billion in 2013). All home and community-based waiver services are attributed to Medicaid.

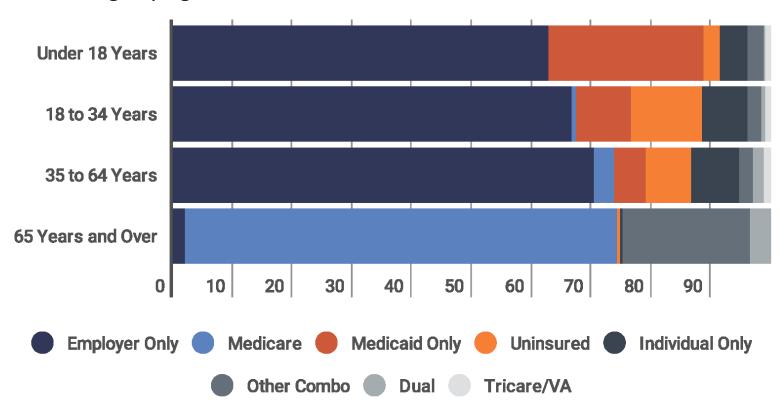
SOURCE: KCMU estimates based on CMS National Health Expenditure Accounts data for 2013.





Insurance Coverage in NH

Coverage by Age, 2015



SOURCE:

 $https://chhs.unh.edu/sites/chhs.unh.edu/files/departments/institute_for_health_policy_and_practice/covering_the_care_health_care_coverage_in_nh_050917_0.pdf$



Public insurance: Who pays for what?

- Medicare
 - LTSS coverage is limited
 - Home health services for beneficiaries who are homebound
 - Personal care services not covered
 - Post-acute nursing facility, up to 100 days, post qualified hospital stay
- Medicaid Primary payer
 - Nursing home care
 - Home and Community Based Services (HCBS)
 - Home health services, a mandatory state plan service
 - Personal care services, an optional state plan service
 - Section 1915(c) HCBS waivers allow states to waive certain federal requirements and provide HCBS to people who otherwise have LTSS in an institutional setting.



NH 1915(c) Waivers

- 4 -- 1915(c): Home and Community Based Care waivers
 - Renewable waiver authority that allows states to provide longterm care services delivered in community settings as an alternative to institutional settings. The state must select the specific target population and/or sub-population the waiver will serve.
 - Developmentally Disabled (DD) Waiver
 - Acquired Brain Disorder (ABD) Waiver
 - In-Home Supports (IHS) Waiver
 - Choices for Independence (CFI) Waiver

SOURCE:

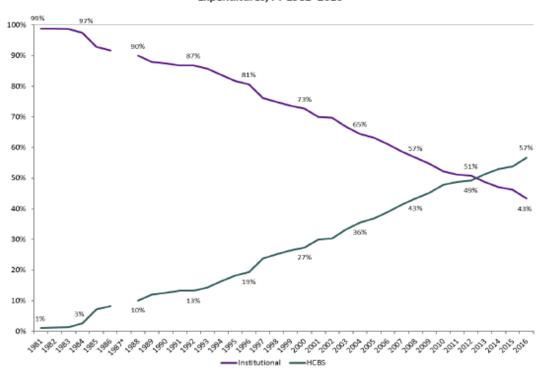
https://chhs.unh.edu/sites/chhs.unh.edu/files/departments/institute_for_health_policy_and_practice/fournier_nh_medicaid_overview_symposium_final_5_25_17.pdf



Home and Community Based and Institutional Spending Trend

Figure 8. Medicaid HCBS and Institutional LTSS Expenditures as a Percentage of Total Medicaid LTSS

Expenditures, FY 1981–2016



NH, FY2016: 48% HCBS 52% Institutional

Data for FY 2014 through 2016 do not include LTSS within a large California managed care program. Data do not include expenditures through managed care organizations before 2008, and for certain states and program authorities starting in 2008. See Appendix A for more information.

SOURCE: https://www.medicaid.gov/medicaid/ltss/downloads/reports-and-evaluations/ltssexpenditures2016.pdf

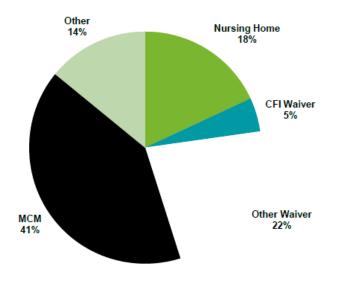
^{*}ICF/IID data for FY 1987 were nearly double expenditures for FY 1986 and for FY 1988. The reason for the one-time reported increase in expenditures is not known, and data from this outlier year were excluded.



NH Medicaid and LTSS

In other words, long-term care services are largest single percentage of service costs in Medicaid



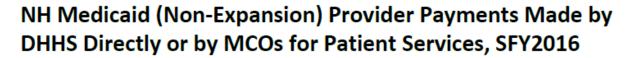


- Medicaid is largest payer of LTSS in NH
- LTSS is single largest category of spend in NH Medicaid, in FY16



SOURCE:

https://chhs.unh.edu/sites/chhs.unh.edu/files/departments/institute_for_health_policy_and_practice/fournier_nh_medicaid_overview_symposium_final_5_25_17.pdf





| Service Group | Millions |
|--|----------|
| LTSS Waiver - DD | \$233.6N |
| Nursing Facility - ICF | \$196.9M |
| Prescription Drugs Pharmacy | \$120.3M |
| Hospital Outpatient | \$94.1N |
| Mental Health Center | \$90.6M |
| Hospital Inpatient | \$65.4N |
| LTSS Waiver - CFI | \$55.3N |
| Physician, APRN, Clinic, Midwife, Ambulatory Surgical Center | \$54.4N |
| Other | \$29.1M |
| Medicaid to Schools | \$28.9M |
| Dental | \$26.2N |
| LTSS Waiver - ABD | \$22.5N |
| Home Health and Private Duty Nursing | \$18.0M |
| Durable Medical Equipment and Medical Supplies | \$17.7N |
| DCYF - PNMI | \$16.1M |
| Nursing Facility - SNF | \$16.1M |
| Non-Emergency Transportation | \$14.8N |
| Radiology and Pathology (Non-Hospital Billed) | \$9.2N |
| DCYF - Other | \$8.7N |
| Personal Care | \$7.4N |
| Psychology and Substance Abuse | \$6.7N |
| LTSS Waiver - IHS | \$5.5N |
| Opioid Treatment Program | \$4.1M |
| PT, OT, ST | \$3.9N |
| Nursing Facility - IID ICF | \$3.9M |

Notes

Contains MCO fee for service equivalent payment where MCO has a subcapitated arrangement for the service Bulk financial transactions and one time payments excluded (e.g., MQIP, primary care rate increase, EHR incentive program) except for Hepatitis drug treatment paid to MCOs through a reimbursement mechanism when it was not in MCO rates, but paid by the MCO

Working Draft

SOURCE:

https://chhs.unh.edu/sites/chhs.unh.edu/files/departments/institute_for_health_policy_and_practice/fournier_nh_medicaid_overview_symposium_final_5_25_17.pdf



Focus on Medicaid LTC, CFI

- Provides adult medical day services, home health aide, homemaker, personal care, respite, supported employment, financial management services, adult family care, adult inhome services, community transition services, environmental accessibility services, home-delivered meals, non medical transportation, participant directed and managed services, personal emergency response system, residential care facility services, skilled nursing, specialized medical equipment services, supportive housing services
- For individuals over 65, and those with disabilities ages 18-64
- Includes service plans and targeted case management



Focus on Medicaid LTC, Nursing Facility

- Nursing facilities are paid a prospective rate
 - Links each facility's per diem rate to the level of services required by its resident mix.
 - Prospective rates set every six months
- Medicaid Quality Incentive Payment (MQIP)
 - Supplemental Medicaid rate paid to nursing facilities which provide Medicaid services.
- Proportionate share incentive adjustment (ProShare) payments to county nursing facilities
 - Payment to account for "non-State operated governmental (county)
 nursing facilities provide care to many severely medically involved
 patients requiring an extraordinarily intensive and costly level of care
 and have a very high Medicaid proportion of their patient census."

SOURCE: https://www.dhhs.nh.gov/ombp/medicaid/nf-med-rates.htm



Focus on Nursing Home Care and CFI

Choices for Independence and Nursing Home Services

| choices for independence and ivarsing frome services | | | | | | | | | | | |
|--|--|-------------|------------------------|---------------------|----------------------|--------------------------------|--------------------------------|-------------|------------------|--|--|
| Class Title | SFY 2016 | | SFY 2017 | | SFY 2018 | FUNDING SOURCES | | | | | |
| | Expended | | Adjusted Authorized | | Gov Recommended | FEDERAL | COUNTY | | NFQA 5.5% tax | GENERAL | |
| Indirect Costs | 114,861 | | 128,395 | | 128,395 | 128,395 | | | | | |
| Audit set aside | 195,932 | | 213,450 | | 211,277 | 211,277 | | | | | |
| Medical Payments to Providers | 9,245,779 | | 14,840,838 | 1) | 9,245,779 | 4,622,890 | | | | 4,622,890 | |
| Other Nursing Services | 4,560,970 | | 4,457,161 | | 4,457,161 | 2,228,581 | | | | 2,228,581 | |
| Nursing Home Payments | 195,142,921 | 2) | 192,452,700 | | 192,452,700 | | | | | | |
| Mid-Level Care Services | 9,657,689 | | 9,514,583 | | 9,514,583 | | | | | | |
| Home Support Waiver Services | 37,490,664 | | 37,089,545 | | 37,089,545 | | | | | | |
| Home Health Care Waiver Services | 9,457,012 | | 8,943,465 | | 8,943,468 | | | | | | |
| SUBTOTAL LTC | 251,748,285 | Н | 248,000,293 | | 248,000,296 | 124,000,148 | 110,268,000 | 5) | | 13,732,148 | |
| PROSHARE | 48,323,827 | | 55,176,092 | 3) | 56,781,937 | 28,390,969 | 28,390,969 | | | | |
| Medicaid quality Incentive | 63,846,250 | | 76,264,298 | 4) | 79,205,109 | 39,602,555 | | | 39,602,555 | | |
| TOTAL EXPENSE | 378,035,904 | | 399,080,527 | | 398,029,954 | 199,184,813 | 138,658,969 | | 39,602,555 | 20,583,618 | |
| | | | | | | | | H | | | |
| Difference between \$14m and \$9m re | epresents payr | nent | s for "step 1" servi | ces | that are now paid or | ut of the Medica | id MCO budget | t. | | | |
| | | | ent funds from SF | Y15 | | | | | | | |
| | | | | | | f t-t-l -f 40 | , : | | | | |
| | | reve | nue which would (| jene | rate a federal match | for a total of 4% | o increase in p | aym | ents | | |
| | Class Title Indirect Costs Audit set aside Medical Payments to Providers Other Nursing Services Nursing Home Payments Mid-Level Care Services Home Support Waiver Services Home Health Care Waiver Services SUBTOTAL LTC PROSHARE Medicaid quality Incentive TOTAL EXPENSE Difference between \$14m and \$9m m SFY 16 includes a one time \$5.0 mi Proshare assumed approx 3% increase MQIP - assumed approx 2% increase | Class Title | Class Title | SFY 2016 SFY 2017 | SFY 2016 SFY 2017 | SFY 2016 SFY 2017 SFY 2018 | SFY 2016 SFY 2017 SFY 2018 | Class Title | Class Title | SFY 2016 SFY 2017 SFY 2018 FUNDING SOURCES | |

SOURCE: https://www.dhhs.nh.gov/ocom/documents/senate-finance-oms-ltc-05012017.pdf



LTSS and Managed Care

- MLTSS in NH
 - HB 1816: "the remaining unimplemented phases of step 2 of the program shall not be incorporated into the department of health and human services' care management program for delivery by a managed care organization"
 - Nursing and waiver programs will not be implemented, as was once planned
 - Populations in nursing homes and on the HCBS waivers do have coverage for medical services through MCOs



Looking Ahead

• What can be done differently?