

Bringing PACE to New Hampshire

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National PACE Association



NATIONAL PACE ASSOCIATION

Advancing Programs of All-inclusive Care for the Elderly

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Outline



- I. Introduction
- II. PACE 101
- III. State Requirements and Issues
- IV. Federal Requirements and Issues
- V. Q&A



PACE 101

What is PACE?



Seeing PACE Firsthand

What is PACE?



- Comprehensive
- Community Based
- Coordinated
- Capitated

PACE by the Numbers - What



124 PACE
Organizations

242 PACE Centers

11 Average # Years
Programs in Operation

PACE by the Numbers - Where

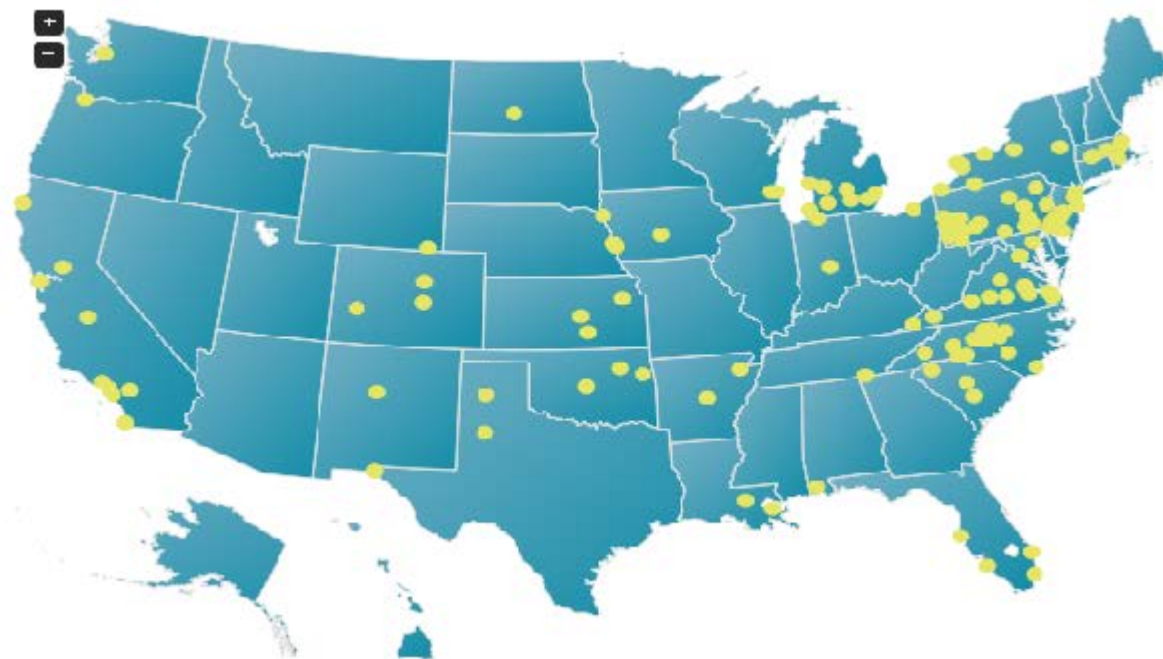


31 PACE States

19 Operate in Rural Areas

49% of all PACE
organizations operate in **5** States

Where is PACE?



31 PACE States

Who Does PACE Serve?



- 55 and older
- At a Nursing Home Level of Care
- Able to live in Community, with PACE services

PACE by the Numbers - Who



42,000+ Participants

95%

In Home &
Communities

76 Average Participant Age

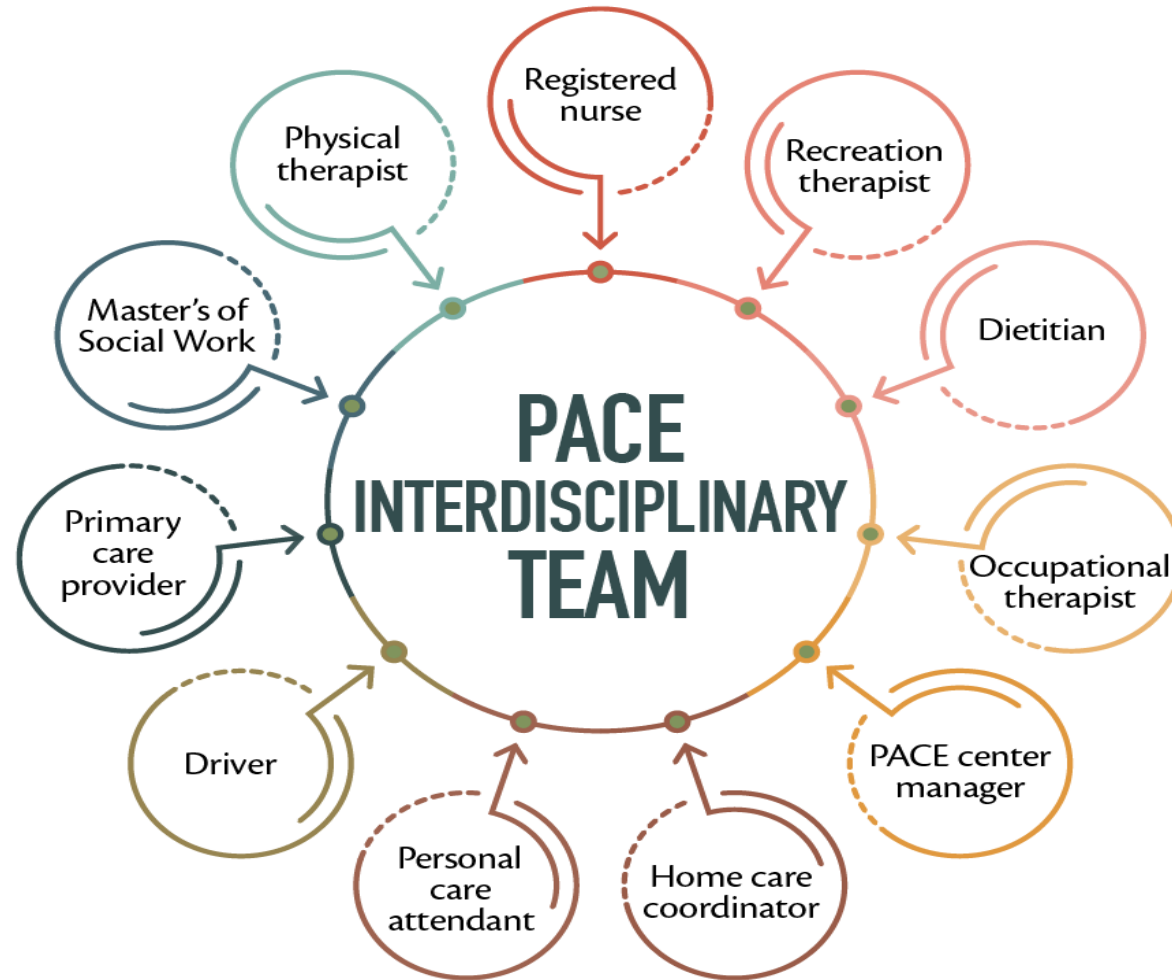
How Does PACE Operate?



- PACE Center
 - Primary Care
 - Rehabilitative Care
 - Activities
 - Meals
- In the Home
- Transportation
- Contracted Network:
 - Specialists
 - Hospitals
 - Assisted Living
 - Other



Integrated Service Delivery and Team Managed Care



Outcomes



- Better care
 - Fewer unmet needs
 - Improved chronic care management
 - Better functional support
- Longer life
- Higher Quality of Life

PACE Costs



- Reduces high cost of uncoordinated care
 - Fewer hospitalizations
 - Less ER use
- Capitated = Predictable
- PACE rate less than current Medicaid cost
- No copays



Who Pays for PACE Care



- PACE is a financially capitated program
- Organizations receive a per member, per month payment to deliver all the necessary care
- Breakdown of Participants
 - 90% dually eligible for Medicaid and Medicare
 - 9% Medicaid-only
 - 1% private pay, Medicare-only, other

Why PACE in New Hampshire?



- Coordinated care
 - Keeps elders in their homes and their communities
 - Supports family caregivers
 - Reduces costly acute care
- Takes full responsibility for meeting care needs, at a predictable monthly cost
- Supports economic development and provides good jobs
- Proven model



State Requirements and Issues

State Plan Amendment



- State must amend its Medicaid Plan to elect PACE as a voluntary state option
- The State Plan Amendment (SPA) and provider application processes can occur simultaneously
- State must receive CMS approval of SPA before 3-way Program Agreement can be signed

State Plan Amendment, cont.



- The SPA covers three major components:
 1. Clinical and financial eligibility and post-eligibility treatment of income requirements for PACE enrollees;
 2. Medicaid capitated rates and payments (including rate setting methodology); and
 3. Procedures for processing Medicaid enrollments and disenrollments in the state's management information system

State Role in PACE Development



- Site selection
- Licensing and certification requirements
- UPL(s) and Medicaid capitation rate(s)-setting
- Program eligibility requirements and determination processes
- Medicaid enrollment and disenrollment systems
- Medicaid state plan amendment
- Reviews/submits PACE provider application and participate in provider application process
- Participates in 3-way Program Agreement
- Medicaid contract, if necessary
- Ongoing oversight and monitoring



Federal Requirements and Issues

CMS's Role in PACE Development



- Responsible for development/implementation of federal PACE regulatory requirements
- Implements Medicare payment methodology
- Reviews/approves PACE provider applications and SPAs
- Medicare enrollment and disenrollment systems
- Participates in 3-way program agreement
- Ongoing oversight and monitoring

Medicare Part D



- PACE organizations offer Medicare Part D prescription drug coverage
- Individuals who join a PACE program, will get your Part D-covered drugs and all other necessary medication from the PACE program
- Prescription drugs provided under Medicare Part D will be covered in the Medicare capitation rates paid to PACE organizations and payment for non-Medicare covered outpatient prescription drugs and prescribed over the counter medications covered in the Medicaid capitation rate



Questions?

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