

# Healthcare Sustainability

Perspectives on cost, affordability, and access

June 16, 2021 | 9-10:30 AM

### Presenters









Gloria Sachdev
President and CEO
Employers' Forum of
Indiana



Eliot Fishman
Senior Director of
Health Policy
Families USA

## Hosts





Lucy C. Hodder

Director of Health Law and Policy
Professor of Law
UNH Franklin Pierce School of Law,
Institute for Health Policy and Practice



**Jo Porter** 

Director
Institute for Health Policy and Practice



# Agenda

9:00 AM	Welcome Jo Porter
9:05 AM	Introductory Remarks Lucy Hodder
9:15 AM	Activating Stakeholders Across Sectors to Address Escalating Health Care Costs Chris Koller, President of Milbank Memorial Fund
9:35 AM	Empowering Employers to Improve Access and Affordability Gloria Sachdev, President and CEO of Employers' Forum of Indiana
9:55 AM	Transforming Misaligned Incentives for a More Equitable Health Care System Eliot Fishman, Senior Director of Health Policy at Families USA
10:10 AM	Moderated Question & Answer Session Lucy Hodder
10:25 AM	Final Thoughts Jo Porter





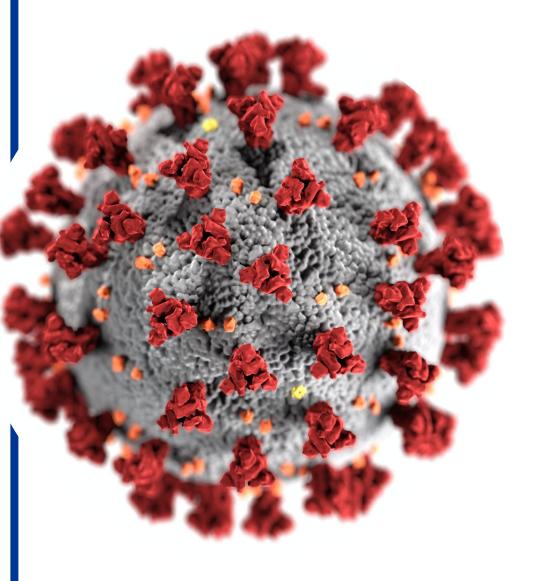
# Introduction to discussion about cost affordability and access

Why NH Cares

Jo Porter
Director
University of New Hampshire
Institute for Health Policy and Practice
College of Health and Human Services

Lucy C. Hodder
Professor of Law
Director of Health Law and Policy
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- The COVID 19 pandemic illustrates why collaboration and trust are key to a sustainable and trusted healthcare system.
- No system as complex as health care can work effectively without oversite to assure our resources are used equitably, efficiently and effectively.

#### New Hampshire's health today....



Cost Is an Issue for NH

We live in an unprecedented time of change

Our health requires long term solutions

Patients need a voice!

Who do we Trust?

The health cost burden on the people of New Hampshire is unsustainable (and overwhelming other economic needs)

There are many good actors but who is accountable for "minding our store" to address inequities and develop collaborative solutions in health care?

New Hampshire
has a short-term
budget view which
does not allow for
planning for long
term health care
needs of New
Hampshire

People of New
Hampshire do not
have a voice in how
health care
resources are
allocated or spent.

People and businesses find the system too complicated to understand and therefore don't trust it.

## Today's Discussion – Cost, affordability and access

# Why does a conversation about "cost growth" and "high costs" matter so much to so many? Today we hear about:

- Why and how stakeholders are partnering with state government to understand and control healthcare costs
- Health care purchasers and employers seeking to control costs through a transparent review of variable hospital system prices
- And patient voices advocating that the price we pay for our health care impacts our decisions about care
- Inconsistent prices are confusing for patients and lead to inequity, inconsistency, mistrust and harm.

# What is 'cost'?

It means many things to many people...

What is the cost to federal, state and local government to operate health care programs?

What is the cost to a health system to operate, ie. the cost of production?

What are the costs to individuals and other 'payers' of premiums, deductibles and co-insurance?



# Price x Use = Spending

#### What is Price?

#### What is Spending?

Price is what someone pays for the health care service a patient receives

"I would pay \$654 dollars for an MRI at Entity X, and \$3,600 at Entity per month is..."

The total dollars paid for a particular group of people to receive care over a particular period of time. It's a factor of price and use.

"The total amount we spend in New Hampshire per patient





## Chris Koller, Presenter

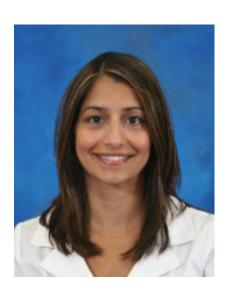


#### PRESIDENT, MILBANK MEMORIAL FUND

Christopher Koller is president of the Milbank Memorial Fund, a 116-year operating foundation that improves population health by connecting leaders with the best information and experience. Before joining the Fund, he served the State of Rhode Island as the country's first health insurance commissioner, an appointment he held between 2005 and 2013. Under Mr. Koller's leadership, the Rhode Island Office of the Health Insurance Commissioner was nationally recognized for its rate review process and its efforts to use insurance regulation to promote payment reform, primary care revitalization, and delivery system transformation. The office was also one of the lead agencies in implementing the Affordable Care Act in Rhode Island. Prior to serving as health insurance commissioner, Mr. Koller was the CEO of Neighborhood Health Plan of Rhode Island for nine years. In this role, he was the founding chair of the Association of Community Affiliated Plans. Mr. Koller has a bachelor's degree (summa cum laude) from Dartmouth College and master's degrees in social ethics and public/private management from Yale University. He was a member of the National Academy of Medicine's (NAM) Health Care Services Board from 2014 to 2019 and has served on NAM Committees on Essential Health Benefits, Integrating Social Needs Care and Implementing High Quality Primary Care. He has also served in numerous national and state health policy advisory capacities. Mr. Koller is a Professor of the Practice in the Department of Health Services, Policy and Practice in the School of Public Health at Brown University.



# Gloria Sachdev, Presenter



#### PRESIDENT AND CEO, EMPLOYERS' FORUM OF INDIANA

Gloria Sachdev serves as President and CEO of the Employers' Forum of Indiana, as Clinical Associate Professor at Purdue College of Pharmacy, and Adjunct Assistant Professor at Indiana University School of Medicine. The Forum is an employer-led multi-stakeholder healthcare coalition whose aim is to improve the value of healthcare provided in Indiana. Her primary foci these days are hospital price and quality transparency, value-based health benefit & payment strategies, and health policy. She serves on several boards including the Board of Governors for the National Alliance of Healthcare Purchasers Coalition and Hoosiers for Affordable Healthcare. For fun, she serves as course director of Health Policy at Purdue, takes her dog on long walks, and plays board games with her 3 teenagers & husband.



# Eliot Fishman, Presenter



#### SENIOR DIRECTOR OF HEALTH POLICY, FAMILIES USA

As Senior Director of Health Policy, Eliot Fishman leads Families USA's policy analysis and advocacy agenda development at the state and federal levels, working with the policy department and other members of senior leadership. In this capacity, he leads Families USA's analytical and policy development work regarding universal coverage, transformation of health care delivery and payment, and achieving equity in health care access and outcomes. He directs major initiatives defending Medicaid at the national and state level; seeking to leverage system transformation to drive health equity; and building a national coalition around fundamental reform of prescription drug policy.

Prior to joining Families USA, Eliot served at the Centers for Medicare and Medicaid Services, as Director of the Office of Policy in the New Jersey Department of Health, and was a Principal at Health Management Associates, a consulting firm specializing in health policy issues for low-income people. Eliot received his Bachelor's from Harvard College and his Ph.D. from Yale University.



# Lucy C. Hodder

DIRECTOR OF HEALTH LAW AND POLICY, PROFESSOR OF LAW, UNH FRANKLIN PIERCE SCHOOL OF LAW, INSTITUTE FOR HEALTH POLICY AND PRACTICE

Lucy Hodder is the Director of Health Law and Policy Programs at the University of New Hampshire, Franklin Pierce School of Law and the Institute for Health Policy and Practice, and Professor of Law. She developed and oversees the Certificate in Health Law and Policy program for law students and teaches a variety of health law courses. Lucy's research projects are focused on developing sustainable and patient centered health care coverage and delivery systems.

She has practiced law in New Hampshire for almost 30 years. She most recently served as Legal Counsel to New Hampshire Governor Maggie Hassan and her senior health care policy advisor, working with the Governor on initiatives to expand access to health, mental health and substance use disorder services and coverage for New Hampshire citizens. Lucy is an experienced New Hampshire health care, regulatory and employment attorney. Previously a shareholder in the firm of Rath, Young and Pignatelli, P.C., and Chair of the firm's Healthcare Practice Group, Lucy assisted providers and businesses navigate the changing health care environment. Prior to private practice, Lucy served as an Assistant Attorney General in the New Hampshire Department of Justice and began her practice in the San Francisco offices of Brobeck, Phleger and Harrison.



# Jo Porter

DIRECTOR, INSTITUTE FOR HEALTH POLICY AND PRACTICE

Jo Porter, MPH, serves as the Director for the Institute for Health Policy and Practice. She co-chairs the All-Payer Claims Database Council (APCD Council), a partnership program of the National Association of Health Data Organizations and IHPP. Jo has a Bachelor of Science in Microbiology, with a minor in Health Management and Policy, graduating Summa Cum Laude from the University of New Hampshire. She earned her Master of Public Health, with honors, with dual concentrations in Epidemiology/Biostatistics and Social and Behavioral Health from Boston University.



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